

GOLDILOCK SECURE LIMITED SUCCESS STORY

Goldilock CEO Tony Hasek appeared at D3A's inaugural CEO's summit on the day of D3A's launch in March 2020. At that time, Goldilock was an early-stage company with a prototype airgapped data storage system and had conducted trials with a small group of initial paying customers, but needed assistance developing a fully-industrialised product. In order to do this, Goldilock needed substantial investment, structure and expertise.

D3A was engaged in September 2020 and seconded two of its partners to assist with the requirements of the business, including one partner spending 3 months alongside the Founder and CEO at the Gothams Hub71 Accelerator in Abu Dhabi, UAE.



CONSULTANCY SERVICES



Over the course of D3A's engagement, Goldilock's core product has evolved into TruAirgap™ which is an Intelligent Network AirGap solution, a 12-Port intelligent network appliance controlling access to networks, data and critical infrastructure.

D3A's partners successfully assisted with closing a late seed investment round in 2021 which totalled \$1.3m. This included substantial assistance in refining the investor documentation and messaging, working alongside the senior management in presenting to potential investors and ongoing assistance to secure the investment.

On the technical side, D3A has assisted with achieving the full industrialisation of Goldilock's product prototype according to industrial IT standards. The product has been robustly penetration tested, globally recognised customers have been onboarded and the company is poised for rapid expansion in 2022.